

## XUAN HOA VIET NAM JOINT STOCK COMPANY

## FINANCIAL STATEMENTS

QUARTER 1/2025 (01/1/2025 to 31/3/2025)

Issued by No. 200/2014/TT-BTC of the Minister of Finance on 22/12/2014

### **BALANCE SHEET**

As at 31/03/25

(Applies to businesses meet the assumption of continuous operation)

Unit: VND

|  |      |              |                 | Unit: VND       |  |
|--|------|--------------|-----------------|-----------------|--|
| ASSETS   | Code | Expla nation | Closing         | Opening         |  |
| 1  | 2    | 3            | 4               | 5               |  |
| A. SHORT-TERM ASSETS                               | 100  |              | 465,538,445,968 | 473,367,689,438 |  |
| I. CASH AND CASH EQUIVALENT VALUE                  | 110  | V.1          | 39,006,312,799  | 32,823,739,526  |  |
| 1. Cash  | 111  |              | 21,583,122,799  | 15,400,549,526  |  |
| 2. Cash equivalents                                | 112  |              | 17,423,190,000  | 17,423,190,000  |  |
| III. SHORT-TERM RECEIVABLES                        | 130  |              | 260,433,034,882 | 265,871,957,975 |  |
| 1. Trade accounts receivables                      | 131  | V.2a         | 67,648,451,360  | 80,481,717,630  |  |
| 2. Advances to supplies                            | 132  | V.4          | 194,500,610,379 | 187,113,654,076 |  |
| 3. Short-term inter-company receivables            | 133  |              |                 |                 |  |
| 4. Receivables by the Scheduled Progress of        | 134  |              |                 |                 |  |
| 5. Receivables of short-term loans                 | 135  |              |                 |                 |  |
| 6. Other receivables                               | 136  | V.3          | 4,650,811,001   | 4,643,424,127   |  |
| 7. Provisions for short-term bad debts (*)         | 137  | V.2c         | (6,779,926,310) | (6,779,926,310) |  |
| 8. Pending assets (loss under pendency)            | 139  |              | 413,088,452     | 413,088,452     |  |
| IV. INVENTORIES                                    | 140  | V.5          | 159,341,924,491 | 168,797,146,805 |  |
| 1. Inventories                                     | 141  |              | 161,787,015,377 | 171,242,237,691 |  |
| 2. Provisions for devaluation of inventories (*)   | 149  |              | -2,445,090,886  | (2,445,090,886) |  |
| V. OTHER SHORT-TERM ASSETS                         | 150  |              | 6,757,173,796   | 5,874,845,132   |  |
| Short-term prepaid expenses                        | 151  | V.6a         | 396,082,648     | 396,082,648     |  |
| 2. Deductible VAT                                  | 152  |              | 5,815,300,815   | 5,047,990,746   |  |
| 3. Taxes and other receivables from State Budget   | 153  | V.7b         | 545,790,333     | 430,771,738     |  |
| 4. Exchange traded transaction of government bonds | 154  |              |                 |                 |  |
| 5. Other short-term assets                         | 155  |              |                 |                 |  |
| B. LONG-TERM ASSETS                                | 200  |              | 196,479,022,044 | 202,706,064,674 |  |
| I. LONG-TERM RECEIVABLE                            | 210  |              | 16,490,046,751  | 16,490,046,751  |  |
| 1. Long-term receivables from customers            | 211  | V.2a         | 15,623,247,251  | 15,623,247,251  |  |
| 2. Long-term advances to supplies                  | 212  |              |                 |                 |  |
| 3. Working capital in subsidiaries                 | 213  |              |                 |                 |  |
| 4. Long-term inter-company receivables             | 214  |              |                 |                 |  |
| 5. Receivables of long-term loans                  | 215  |              |                 |                 |  |
| 6. Other long-term receivables                     | 216  |              | 2,366,799,500   | 2,366,799,500   |  |
| 7. Provisions for long-term bad debts (*)          | 219  | V.2c         | (1,500,000,000) | (1,500,000,000) |  |
|  | 1    |              |                 |                 |  |

### **BALANCE SHEET**

As at 31/03/25

(Applies to businesses meet the assumption of continuous operation)

Unit: VND

| I. FIXED ASSETS                                  | 220 |       | 146,577,931,205   | 151,511,420,179   |
|--|-----|-------|-------------------|-------------------|
| 1. Tangible fixed assets                         | 221 |       | 145,749,271,998   | 150,613,942,675   |
| - Historical Cost                                | 222 | V.8   | 412,774,766,368   | 412,629,366,368   |
| - Accumulated depreciation (*)                   | 223 |       | (267,025,494,370) | (262,015,423,693) |
| 2. Financial lease assets                        | 224 |       |                   |                   |
| - Historical Cost                                | 225 |       |                   |                   |
| - Accumulated depreciation (*)                   | 226 |       |                   |                   |
| 3. Intangible assets                             | 227 | V.9   | 828,659,207       | 897,477,504       |
| - Historical Cost                                | 228 |       | 4,639,933,998     | 4,639,933,998     |
| - Accumulated amortization (*)                   | 229 |       | (3,811,274,791)   | (3,742,456,494)   |
| III. INVESTMENT PROPERTIES                       | 230 |       |                   |                   |
| - Historical Cost                                | 231 |       |                   |                   |
| - Accumulated amortization (*)                   | 232 |       |                   |                   |
| IV . UNFINISHED LONG-TERM ASSETS                 | 240 |       | 456,467,675       | 456,467,675       |
| 1. Long-term work in progress                    | 241 |       |                   |                   |
| 2. Capital construction in progress              | 242 | V.10b | 456,467,675       | 456,467,675       |
| V. LONG-TERM FINANCIAL INVESTMENTS               | 250 |       | 27,336,701,068    | 27,336,701,068    |
| 1. Investment in subsidiaries                    | 251 |       |                   |                   |
| 2. Investments in joint venture, corporations    | 252 | V.11  | 27,336,701,068    | 27,336,701,068    |
| II. OTHER NON-CURRENT ASSETS                     | 260 |       | 5,617,875,345     | 6,911,429,001     |
| Long-term prepayment                             | 261 | V.6b  | 5,617,875,345     | 6,911,429,001     |
| 2. Deferred tax assets                           | 262 |       |                   |                   |
| 3. Long-term equipment, supplies and spare parts | 263 |       |                   |                   |
| 4. Other non-current assets                      | 268 |       |                   |                   |
| TOTAL ASSETS $(270 = 100 + 200)$                 | 270 |       | 662,017,468,012   | 676,073,754,112   |

| RESOURCES                                 | Code | Explan ation | Closing         | Opening         |
|---|------|--------------|-----------------|-----------------|
| 1   | 2    | 3            | 4               | 5               |
| C. LIABILITIES                            | 300  |              | 296,436,522,890 | 310,856,852,732 |
| I. CURRENT LIABILITIES                    | 310  |              | 264,445,763,475 | 280,156,595,037 |
| 1. Short-term trade accounts payable      | 311  |              | 65,274,976,412  | 72,494,919,869  |
| 2. Short-term advances from customers     | 312  |              | 28,868,763,840  | 20,357,332,653  |
| 3. Tax and other payables to State budget | 313  | V.7a         | 370,483,106     | 336,142,793     |

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#### **BALANCE SHEET**

As at 31/03/25

(Applies to businesses meet the assumption of continuous operation)

|  |      |       |                 | Unit: VND       |
|--|------|-------|-----------------|-----------------|
| 4. Payables to employees                             | 314  |       | 5,433,799,020   | 10,342,791,924  |
| 5. Short-term accrued expenses                       | 315  | V.10  | 1,462,674,431   | 952,791,083     |
| 6. Short-term inter-company payables                 | 316  |       |                 |                 |
| 7. Payables by Scheduled Progress of Construction    | 317  |       |                 |                 |
| 8. Short-term Unearned Revenue                       | 318  |       |                 |                 |
| 9. Other short-term payables                         | 319  | V.12  | 5,187,984,947   | 4,032,880,323   |
| 10. Short-term borrowings and debts                  | 320  | V.14a | 157,794,277,678 | 171,540,932,351 |
| 11. Provision for short-term payables                | 321  |       |                 |                 |
| 12. Bonus and welfare fund                           | 322  |       | 52,804,041      | 98,804,041      |
| 13. Price Stabilization Fund                         | 323  |       |                 |                 |
| 14. Exchange traded transactions of government bonds | 324  |       |                 |                 |
| II. LONG-TERM LIABILITIES                            | 330  | V14.b | 31,990,759,415  | 30,700,257,695  |
| Long-term trade accounts payable                     | 331  |       |                 |                 |
| 2. Long-term advances from customers                 | 332  |       |                 |                 |
| 3. Long-term accrued expenses                        | 333  |       |                 |                 |
| 4. Long-term inter-company payables of business      | 334  |       |                 |                 |
| 5. Other Long-term inter-company payables.           | 335  |       |                 |                 |
| 8. Long-term loans and borrowings                    | 338  |       | 31,990,759,415  | 30,700,257,695  |
| D. OWNER'S EQUITY                                    | 400  |       | 365,580,945,122 | 365,216,901,380 |
| I. OWNER'S EQUITY                                    | 410  | V.13  | 365,580,945,122 | 365,216,901,380 |
| 1. Working capital                                   | 411  |       | 210,965,000,000 | 210,965,000,000 |
| - Ordinary shares with voting rights                 | 411a |       |                 | 210,965,000,000 |
| - Preferred shares                                   | 411b |       |                 |                 |
| 4. Other owner's funds                               | 414  |       |                 |                 |
| 5. Share in fund                                     | 415  |       | (100,000,000)   | (100,000,000)   |
| 6. Differences from Asset Revaluation                | 416  |       |                 |                 |
| 9. Support fund and arrangements business            | 419  |       |                 |                 |
| 10. Other owner's funds                              | 420  |       |                 |                 |
| 11. Undistributed profits after tax                  | 421  |       | 154,715,945,122 | 154,351,901,380 |
| - Accumulated Undistributed Profit by The End of     | 421a |       | 154,351,901,380 | 101,450,828,627 |
| - Undistributed Profit of the Current Period         | 421b |       | 364,043,742     | 52,901,072,753  |
| 12. Capital construction sources                     | 422  |       |                 |                 |
| II. ADMINISTRATIVE FUNDS & OTHERS                    | 430  |       |                 |                 |
| 1. Administrative funds                              | 431  |       |                 |                 |
| 2. Fixed assets invested form administrative fund    | 432  |       |                 |                 |
| TOTAL RESOURCES                                      | 440  |       | 662,017,468,012 | 676,073,754,112 |

Add: Nguyen Van Linh Str., Xuan Hoa Ward, Phuc Yen City, Vietnam

Form B01-DN

Issued by No. 200/2014/TT-BTC of the Minister of Finance on 22/12/2014

### **BALANCE SHEET**

As at 31/03/25

(Applies to businesses meet the assumption of continuous operation)

Unit: VND

Preparer

Chief Accountant

Dang Thi Hoa

Nguyen Thi Hieu

2500 Vinh Phuc, April 19th, 2025

General Director

CÓNG TY CÓ PHẨN

XUÂN HOA

VEN Nguyen Anh Tuan

#### Form B02a-DN

Issued by No.200/2014/TT-BTC of the Ministe Finance on 22/12/2014

## **Profit and Loss Statement interim**

(Full form)

Quarter 1 of 2025

Unit: VND

| Description  | Code | NI   |                 | r 1/2025        | Accum           | ulation         |
|--|------|------|-----------------|-----------------|-----------------|-----------------|
| Description  | Code | Note |                 | Previous period | Current year    | Previous year   |
| 1  | 2    | 3    | 4               | 5               | 6               | 7               |
| 1. Gross sales of merchandise                              | 01   | V.15 | 119,269,215,427 | 112,346,158,747 | 119,269,215,427 | 112,346,158,747 |
| 2. Deductions  | 02   | V.16 | 2,213,999,970   | 2,473,753,000   | 2,213,999,970   | 2,473,753,000   |
| 3. Net sales of merchandise (10 = 01 - 02)                 | 10   |      | 117,055,215,457 | 109,872,405,747 | 117,055,215,457 | 109,872,405,747 |
| 4. Cost of goods sold                                      | 11   | V.17 | 99,665,612,265  | 89,157,380,073  | 99,665,612,265  | 89,157,380,073  |
| 5. Gross profit from sales of merchandise(20 = 10 - 11)    | 20   |      | 17,389,603,192  | 20,715,025,674  | 17,389,603,192  | 20,715,025,674  |
| 6. Financial income  | 21   | V.18 | 369,635,079     | 15,010,173      | 369,635,079     | 15,010,173      |
| 7. Financial expenses                                      | 22   | V.19 | 2,618,241,978   | 5,050,673,769   | 2,618,241,978   | 5,050,673,769   |
| - In which: Interest expense                               | 23   |      | 2,442,999,469   | 4,946,365,005   | 2,442,999,469   | 4,946,365,005   |
| 8. Selling expenses  | 25   |      | 4,668,734,506   | 6,109,584,996   | 4,668,734,506   | 6,109,584,996   |
| 9. General and administration expenses                     | 26   |      | 10,106,897,809  | 9,536,467,453   | 10,106,897,809  | 9,536,467,453   |
| 10. Operating profit $\{30 = 20 + (21 - 22) - (25 + 26)\}$ | 30   |      | 365,363,978     | 33,309,629      | 365,363,978     | 33,309,629      |
| 11. Other income   | 31   |      | 1,350,080       | 400,600,220     | 1,350,080       | 400,600,220     |
| 12. Other expenses   | 32   |      | 2,670,316       | 108,481,088     | 2,670,316       | 108,481,088     |
| 13. Other profit $(40 = 31 - 32)$                          | 40   |      | -1,320,236      | 292,119,132     | -1,320,236      | 292,119,132     |
| 14. Net profit before tax $(50 = 30 + 40)$                 | 50   |      | 364,043,742     | 325,428,761     | 364,043,742     | 325,428,761     |
| 15. Current tax expense                                    | 51   | V.20 |                 |                 |                 |                 |
| 16. Deferred tax expense                                   | 52   |      |                 |                 |                 |                 |
| 17. Net profit after tax (60 = 50 - 51 - 52)               | 60   |      | 364,043,742     | 325,428,761     | 364,043,742     | 325,428,761     |
| 18. Profit from basic shares (*)                           | 70   | V.21 | 17              | 15              | 17              | 15              |
| 19. Diluted earnings per shares (*)                        | 71   |      | 17<br>5         | 15              | 17              | 15              |

Add: Nguyen Van Linh Str., Xuan Hoa Ward, Phuc Yen City, Vietnam

#### Form B02a-DN

Issued by No.200/2014/TT-BTC of the Ministe Finance on 22/12/2014

### **Profit and Loss Statement interim**

(Full form)

Quarter 1 of 2025

Unit: VND

Preparer

Dang Thi Hoa

Chief Accountant

Nguyen Thi Hieu

5 Winh Phue, April 19th, 2025

General Director

CỔ PHẨN

Nguyen Anh Tuan

(Issued by No. 200/2014/TT-BTC of the Minister of Finance on 22/12/2014)

### STATEMENT OF CASH FLOWS INTERIM

(Full form) (Under direct method) Year 2025

Unit VND

|  |      |          | Unit: VND   |                  |  |  |
|--|------|----------|---|------------------|--|--|
| Description  | Code | Explanat | Accumulated from opening to the end of this quarter |                  |  |  |
| Description  | Couc | ion      | This year   | Prior year       |  |  |
| 1  | 2    | 3        | 4   | 5                |  |  |
| I. Cash flows from operating activities            |      |          |   |                  |  |  |
| 1. Sales receipts                                  | 01   |          | 145,242,365,969                                     | 139,129,221,606  |  |  |
| 2. Cash paid to suppliers                          | 02   |          | -98,537,237,762                                     | -97,327,329,893  |  |  |
| 3. Cash paid to employees                          | 03   |          | -19,685,147,614                                     | -19,237,371,703  |  |  |
| 4. Interest paid                                   | 04   |          | -2,683,116,121                                      | -5,353,680,038   |  |  |
| 5. Corporation income tax paid                     | 05   |          | -124,400,000  | -420,450,626     |  |  |
| 6. Receipts from other items                       | 06   |          | 23,385,611  | 27,184,347       |  |  |
| 7. Expenses on other items                         | 07   |          | -4,068,898,182                                      | -6,202,309,001   |  |  |
| Net cash flows from operating activities           | 20   |          | 20,166,951,901                                      | 10,615,264,692   |  |  |
| II. Cash flows from investing activities           |      |          |   |                  |  |  |
| 1. Acquisition of fixed assets and other long-term | 21   |          | -616,643,851  | -5,850,189,074   |  |  |
| 2. Proceeds from sale of fixed assets              | 22   |          |   |                  |  |  |
| 3. Payments for borrowings                         | 23   |          |   | -16,905,000,000  |  |  |
| 4. Recovery from borrowings                        | 24   |          |   |                  |  |  |
| 5. Payments for investment in other entities       | 25   |          |   |                  |  |  |
| 6. Recovery of investment in other entities        | 26   |          |   |                  |  |  |
| 7. Proceeds from investments                       | 27   |          | 1,929,737   | 3,164,269        |  |  |
| Net cash flows from investing activities           | 30   |          | -614,714,114  | -22,752,024,805  |  |  |
| III. Cash flows from financing activities          |      |          |   |                  |  |  |
| 1. Receipts from capital contribution              | 31   |          |   |                  |  |  |
| 2. Fund returned to equity owners                  | 32   |          |   |                  |  |  |
| 3. Proceeds from borrowings                        | 33   |          | 110,633,178,812                                     | 130,339,718,496  |  |  |
| 4. Debt payments                                   | 34   |          | -124,412,690,091                                    | -111,668,823,225 |  |  |
| 5. Payments for debt from finance leasing          | 35   |          |   |                  |  |  |
| 6. Share income paid to investors                  | 36   |          |   |                  |  |  |
| Net cash flows from financing activities           | 40   |          | -13,779,511,279                                     | 18,670,895,271   |  |  |
| Net cash flows in the period (50=20+30+40)         | 50   |          | 5,772,726,508                                       | 6,534,135,158    |  |  |
| Cash at the beginning of the period                | 60   |          | 32,874,799,192                                      | 24,443,523,576   |  |  |
| Effect of foreign exchange difference on cash      | 61   |          | 358,787,099   | , -13,523,370    |  |  |
| Cash at the end of the period (70=50+60+61)        | 70   |          | 39,006,312,799                                      | 30,977,658,734   |  |  |

Add: Nguyen Van Linh Str., Xuan Hoa Ward, Phuc Yen City, Vietnam

For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

Form No. B09-DN

Issued by No. 200/2014/TT-BTC of the Minister of Finance on 22/12/2014

### NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

Preparer

Chief Accountant

Dang Thi Hoa

Nguyen Thi Hieu

Vinh Phuc, April 19th, 2025

CONG General Director

Cổ PHẨN XUÂN HÒA

Nguyen Anh Tuan

Add: Nguyen Van Linh Str., Xuan Hoa Ward, Phuc Yen City, Vietnam

Form No. B09-DN

Issued by No. 200/2014/TT-BTC of the Minister of Finance on 22/12/2014

For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

#### NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

#### I. Particular of operate enterprise

- 1. Form of capital ownership: Joint stock company
- 2. Business field: Industrial production and commercial business
- 3. Business lines: + Manufacturing and trading tables, chairs and interior furniture
- + Manufacturing and trading bicycles, motorbikes and bicycle and motorbike spare parts, auto spare parts.
- + Joint ventures, association in production and trading of related products
- 4. Characteristics of business operations during the fiscal year that affect financial statements:

Xuan Hoa Company conducts production and business in difficult conditions due to the impact of economic recession, the Russia-Ukraine war, declining export and domestic markets, many small orders; reduced consumption prices, increased costs for new products put into production due to new product technology, etc.

#### II. Financial year, unit of currency using

- 1. Financial year (the first date 1/01 the last date 31/12)
- 2. Unit of currency used the year: VND dong

#### III. Accounting standard and system using

- 1. Accounting system using: Enterprise accounting regime (according to Circular No. 200/2014/TT-BTC dated December 22, 2014 of the Minister of Finance)
- 2. Proclaim obeying accounting standard system: The company's financial statements are prepared and presented in accordance with Vietnamese Accounting Standards and Regime.
- 3. Applicable accounting form: Apply computerized accounting form.

#### IV. The accounting policies applied (in the case of continuous business operations)

- 1. The principle of converting financial statements prepared in foreign currencies into Vietnam dong ( School of bookkeeping currency other than Vietnam Dong ); The impact ( if any) resulting from the conversion of financial statements of foreign curren
- 2. The type of exchange rate applied in accounting.
- Principle of inventory recording: According to original cost method
- Method of calculating inventory value: According to the weighted average method
- Inventory accounting method: According to the perpetual inventory method
- Method of setting up inventory price reduction
- Provision for inventory devaluation is established based on the larger difference between the original price and the net realizable value of the inventory.
- The amount of additional provision (or reversal) this year is calculated as the difference between the amount required to be set aside this year and the unused balance of provision made last year.

#### Form No. B09-DN

For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

Issued by No. 200/2014/TT-BTC of the Minister of Finance on 22/12/2014

#### NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

- 3. The principles for determining the actual interest rate (effective rate) used to discount cash flows.
- Principles of recording fixed assets (tangible, intangible): Fixed assets are recorded at original cost. In the Balance Sheet, fixed assets are reflected
- Principle of recording fixed assets (financial lease): Recorded at the lower of the fair value of the leased asset and the present value of the minimum lease
- Fixed asset depreciation method (tangible, intangible, financial lease): Straight-line method
- 4. The principle of posting cash and cash equivalents
- Principle of recording investment real estate: Record at original cost.
- Investment real estate depreciation method: Straight-line method
- 5. Accounting Principles financial investments
- Investments in subsidiaries, associated companies, capital contributions to jointly controlled businesses: Investments in subsidiaries and associated
- In the consolidated financial statements: Investments in subsidiaries are prepared on a consolidated basis; investments in associates are presented using
- Short-term securities investments: Recorded using the cost method
- Other short-term and long-term investments: Recorded using the cost method
- Method of making provision for short-term and long-term investment depreciation: + Provision is made based on the larger difference between the original price and the net realizable value of short-term and long-term investments.
- 6. Accounting Principles debts
- Prepaid expenses: Capitalized to gradually allocate into production and business costs including: Labor tools belonging to fixed assets, molds, tools with high value when used.
- Capitalization rate used to determine the amount of borrowing costs capitalized during the period:
- 7. Principle of posting inventories
- Prepaid expenses: Capitalized to gradually allocate into production and business costs including: Labor tools belonging to fixed assets, molds, tools with high value when used.
- Other expenses: Some expenses for training, advertising, exhibitions, etc. must be allocated to many periods.
- Prepaid expense allocation method: Allocation by straight-line method
- For used labor Tools: Value is gradually allocated to costs over time of use.
- Method and time of allocating commercial advantage: Not yet arisen
- 8. Principles for recording payable expenses: Product warranty costs according to product supply contracts, warranty period according to contract and estimated percentage of warranty cost value / Product sales revenue.
- 9. Principles and methods of recording provisions for payables:
- 10. Principle and method of posting the expenses of deferred corporate income tax
- Principles for recording owner's capital investment, equity surplus, and other owner's capital:
- + Owner's equity is recorded according to the owner's actual capital contribution.
- + Share capital surplus: None

Form No. B09-DN

Issued by No. 200/2014/TT-BTC of the Minister of Finance on 22/12/2014

For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

### NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

+ Other owner's capital: Recorded according to the remaining value of assets given, donated, gifted... After deducting taxes payable related to these assets.

Principles for recording asset revaluation differences:

- Principle of recording exchange rate differences: Recorded according to the difference (if any) of the exchange rate arising or the end-of-period revaluation of foreign currency items of unfinished construction investment activities.
- Principle of recording undistributed profits: Undistributed profits after tax reflected on the balance sheet are profits from the business's operations minus current year's corporate income tax expenses and adjustments due to retroactive application (due to changes in accounting policies or retroactive material errors of previous years).
- 11. Accounting Principles upfront costs.
- D. Sales revenue: Comply with 5 conditions for recording sales revenue according to Accounting Standard No. 14.
- Revenue from providing services: Comply with 4 conditions for recognizing revenue from services according to Accounting Standard No. 14.
  - D. Financial revenue: Comply with 2 conditions for recognizing Financial Revenue according to Accounting Standard No. 14.
- D. Construction contract collection:
- 12. Principles and methods of recording financial expenses: Total financial expenses incurred during the period.
- 13. Principles and methods of recording current corporate income tax expenses and deferred income tax expenses:
- 14. Foreign exchange risk hedging transactions: Monetary items with foreign currency at the end of the period are revalued at the average interbank exchange rate announced by the State Bank of Vietnam at the end of the accounting period.
- 15. Other accounting principles and methods
- V. Supplementary informations of categories posted in the balance sheet

| 01- Cash and cash equivalent:                                       | Ending balance | (Unit: VND)  Beganning balance |
|---|----------------|--------------------------------|
| Cash  |                | 2 oguming summer               |
| - Cash on hand  | 222,043,501    | 473,581,963                    |
| - Cash and short-term bank deposits                                 | 21,361,079,298 | 14,926,967,563                 |
| - Money in transit  | 17,423,190,000 | 17,423,190,000                 |
| Total   | 39,006,312,799 | 32,823,739,526                 |
| Receivables from customers     a) Customer receivables short - term | Ending balance | Beganning balance              |
| Hung Phat DT Company<br>Limited                                     | 3,692,573,806  | 3,992,573,806                  |
| FIREWIND INDUSTRIAL JOINT STOCK COMPANY                             | 2,707,214,620  | 2,707,214,620                  |
| KSH Consulting and Investment Company Limited                       | 1,586,285,128  | 3,691,299,808                  |
| Oanh Bang Furniture Joint Stock Company                             | 868,913,033    | 1,068,913,033                  |
| IKEA Supply AG  | 16,793,905,126 | 8,824,258,318                  |
| Receivables from other customers                                    | 41,999,559,647 | 60,197,458,045                 |
| Total   | 67,648,451,360 | 80,481,717,630                 |
| b) Customer receivables long - term                                 |                |                                |

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For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

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## NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

| Hanoi Furniture and Technical Equipment Joint Stock Company  | 15,623,247,251                 | 15 (22 247 25)                          |
|--|--------------------------------|---|
| Total  | 15,623,247,251                 |   |
| c) Provisions for short-term bad debts   | 13,023,247,231                 | 15,623,247,251                          |
| Sort term  |                                |   |
| Nguyen Duc Cultural & Commercial One-Member Limited Liability Company  | 1,367,032,288                  | 1,367,032,288                           |
| Mr Phạm Hoàng Hiệp   | 693,200,000                    | 693,200,000                             |
| Contrexim Hồng Hà JSC  | 584,991,799                    | 584,991,799                             |
| Receivables from other customers   | 4,134,702,223                  | 4,134,702,223                           |
| Total  | 6,779,926,310                  | 6,779,926,310                           |
| Long term  |                                | , |
| Công ty cổ phần nội thất và thiết bị kỹ thuật Hà Nội <b>Total</b>  | 1,500,000,000                  | 1,500,000,000                           |
|  | 1,500,000,000                  | 1,500,000,000                           |
| d) Receivables from customers are related parties  |                                |   |
| TOYOTA BOSHOKU HA NOI Limited liability  Xuan Hoa Elevator Joint Stock Company   | 2,297,150,124                  | 2,979,921,688                           |
| Total  | 572,009,905                    | 572,009,905                             |
| 3. Other receipts  | 2,869,160,029                  | 3,551,931,593                           |
| a) Sort term   |                                |   |
| - Receipt of employees;  | Ending balance                 | Beganning balance                       |
| - Collateral , collateral;   | 4,195,897,370                  | 4,015,601,870                           |
| - Other receivables.   | 44,699,336                     | 51,359,303                              |
| Total  | 410,214,295                    | 576,462,954                             |
| b) Long term   | 4,650,811,001                  | 4,643,424,127                           |
| - Collateral , collateral ;  | 2 266 700 500                  |   |
| Total  | 2,366,799,500<br>2,366,799,500 | 2,366,799,500                           |
| 4. Payable   | 2,300,799,300                  | 2,366,799,500                           |
| Advance payments to sellers- short term  | Ending balance                 | Beganning balance                       |
| Thang Long International Trade and Construction Investment JSC   | 20.769.640.020                 |   |
| Hoang Thanh Construction Investment Joint Stock Company  | 29,768,640,920                 | 29,768,640,920                          |
| Động Nam Á Investment and Countries in Count | 24,000,000,000                 | 24,000,000,000                          |
| Đông Nam Á Investment and Construction Consulting JSC  | 40,000,000,000                 | 40,000,000,000                          |
| Viet SAFE Safety Joint Stock Company   | 38,125,000,000                 | 38,125,000,000                          |
| Tuyen Quang Pharmaceutical Joint Stock Company   | 27,000,000,000                 | 27,000,000,000                          |
| Ha Vu Furniture Joint Stock Company  | 2,547,451,708                  | 2,547,451,708                           |
| Others   | 33,059,517,751                 | 25,672,561,448                          |
| Total  | 194,500,610,379                | 187,113,654,076                         |
| 5. Inventories:  |                                | ,, ,,                                   |
|  | <b>Ending balance</b>          | Beganning balance                       |
| Original price Materials and suppplies   |                                |   |
| Tools and instruments;   | 78,341,798,967                 | 91,453,811,392                          |
| Production costs of unfinished business  | 580,652,102                    | 534,871,250                             |
| 12   | 24,660,307,692                 | 26,339,997,666                          |
| MEGAS (1995년) 등 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  |                                |   |

## Add: Nguyen Van Linh Str., Xuan Hoa Ward, Phuc Yen City, Vietnam

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For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

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## NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

|                                       |               | 01 2025          |                 |                                 |
|---------------------------------------|---------------|------------------|-----------------|---------------------------------|
| Finished products                     |               |                  | 38,123,777,332  | 22 120 277 00                   |
| Merchandise                           |               |                  | 20,080,479,284  | 33,128,277,882<br>19,785,279,50 |
| Provision for devaluation of          |               |                  |                 | 19,703,279,30                   |
| Finished products                     |               |                  | -2,445,090,886  | ###########                     |
| Materials and suppplies               |               |                  | -2,160,700,327  | -2,160,700,32                   |
| Total                                 |               |                  | -284,390,559    | -284,390,559                    |
|                                       |               |                  | 159,341,924,491 | 168,797,146,805                 |
| 6. Prepaid expenses                   |               |                  | Ending balance  | Pogomulus I. I.                 |
| a) Short - term                       |               |                  | Ending balance  | Beganning balance               |
| Tools, instruments and consumables;   |               |                  | 232,362,673     | 129,545,885                     |
| Others;                               |               |                  | 81,167,664      | 266,536,763                     |
| Total b) Long-term                    |               |                  | 313,530,337     | 396,082,648                     |
| Tools, instruments and consumables;   |               |                  |                 |                                 |
| Others;                               |               |                  | 5,564,781,089   | 6,745,083,083                   |
| Total                                 |               |                  | 135,646,567     | 166,345,918                     |
| 7. Taxes and other amounts payable to | the State     |                  | 5,700,427,656   | 6,911,429,001                   |
|                                       | Opening       | Total payable in | The number was  | Closing                         |
| a, Payable                            |               |                  | actually paid   | crossing                        |
| VAT on lacal sales                    |               | 5,926,719,970    | 5,926,719,970   |                                 |
| VAT on imports                        | -1,156,427    | 430,374,050      | 429,171,592     | 46.021                          |
| - Import, export tax                  | -8,224,978    | 151,266,634      |                 | 46,031                          |
| - Income tax from enterprise          | -420,897,342  | 131,200,034      | 139,243,321     | 3,798,335                       |
| - Personal income tax                 |               | 400 044          | 124,400,000     | -545,297,342                    |
| - Environmental protection and other  | 336,142,793   | 498,011,770      | 747,772,526     | 86,382,037                      |
| <b>4</b>                              |               | 280,256,703      |                 | 280,256,703                     |
| - Land and house tax, land lease      | -492,991      | 8,670,316        | 8,670,316       | -492,991                        |
| Total                                 | -94,628,945   | 7,295,299,443    | 7,375,977,725   | -175,307,227                    |
| b, Receivable                         |               |                  |                 | 170,007,227                     |
| VAT on imports                        |               |                  |                 |                                 |
| - Income tax from enterprise          | 5,047,990,746 |                  |                 | 5 915 200 01-                   |
| Total                                 | 5,047,990,746 |                  |                 | 5,815,300,815                   |
|                                       | -,,>>0,740    |                  |                 | 5,815,300,815                   |

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For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

## NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

### 8. Increase or decrease in tangible fixed assets:

| Description                          | Buildings and<br>Architecture | Machinery and equipment | Transportation and transmit instrument  | Instruments, tools for management | Total           |
|--------------------------------------|-------------------------------|-------------------------|---|-----------------------------------|-----------------|
| Cost of fixed assets                 |                               |                         |   |                                   |                 |
| Opening                              | 127,400,602,344               | 250,309,829,561         | 18,300,888,939                          | 16,618,045,524                    | 412,629,366,368 |
| Increases in year                    |                               |                         |   | 145,400,000                       |                 |
| - New purchase                       |                               |                         |   | 145,400,000                       |                 |
| - Finished construction              |                               |                         |   |                                   | 115,100,000     |
| - Others                             |                               |                         |   |                                   |                 |
| - Switch to real estate investment   |                               |                         |   |                                   |                 |
| - Liquidation                        |                               |                         |   |                                   |                 |
| - Others                             |                               |                         |   |                                   |                 |
| Closing                              | 127,400,602,344               | 250,309,829,561         | 18,300,888,939                          | 16 763 445 524                    | 412,774,766,368 |
| Accumulated depreciation             |                               |                         | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 10,703,113,324                    | 412,774,700,308 |
| Opening                              | 71,060,902,536                | 169,485,834,945         | 13,263,506,001                          | 8 205 180 211                     | 262,015,423,693 |
| - Charge for the year                | 926,677,795                   | 3,495,015,540           | 218,672,413                             | 369,704,929                       |                 |
| - Accumulated depreciation increased |                               |                         | ,                                       | 305,704,525                       | 3,010,070,077   |
| - Switch to real estate investment   |                               |                         |   |                                   |                 |
| - Liquidation                        |                               |                         |   |                                   |                 |
| - Others                             |                               |                         |   |                                   |                 |
| Closing                              | 71,987,580,331                | 172,980,850,485         | 13,482,178,414                          | 8 574 885 140                     | 267,025,494,370 |
| Net book value                       |                               | ,,,,.00                 | -5,102,170,717                          | 0,577,005,140                     | 207,023,494,370 |
| - Opening                            | 56,339,699,808                | 80,823,994,616          | 5,037,382,938                           | 8 412 865 313                     | 150,613,942,675 |
| - Closing                            | 55,413,022,013                | 77,328,979,076          | 4,818,710,525                           |                                   | 145,749,271,998 |

<sup>-</sup> Original cost of fixed assets at end of year and still in use: 153.119.205.702 VND

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For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

### NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

### 9. Increase or decrease in intangible fixed assets :

| Description                          | Computer software | Other intangible fixed assets | Copyrights, patents | Trademarks | Total                                   |
|--------------------------------------|-------------------|-------------------------------|---------------------|------------|---|
| Cost of fixed assets                 |                   |                               |                     |            |   |
| Opening                              | 4,505,881,498     | 134,052,500                   |                     |            | 4,639,933,998                           |
| - New purchase                       |                   |                               |                     |            |   |
| - Others                             |                   |                               |                     |            |   |
| - Liquidation                        |                   |                               |                     |            |   |
| - Others                             |                   |                               |                     |            |   |
| Closing                              | 4,505,881,498     | 134,052,500                   |                     |            | 4,639,933,998                           |
| Accumulated depreciation             |                   |                               |                     |            | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Opening                              | 3,608,403,994     | 134,052,500                   |                     |            | 3,742,456,494                           |
| - Charge for the year                | 68,818,297        |                               |                     |            | 68,818,297                              |
| - Accumulated depreciation increased |                   |                               |                     |            |   |
| - Liquidation                        |                   |                               |                     |            |   |
| - Others                             |                   |                               |                     |            |   |
| Closing                              | 3,677,222,291     | 134,052,500                   |                     |            | 3,811,274,791                           |
| Net book value                       |                   |                               |                     |            | 3,011,271,771                           |
| - Opening                            | 897,477,504       |                               |                     |            | 897,477,504                             |
| - Closing                            | 828,659,207       |                               |                     |            | 828,659,207                             |

| 10. Accrued expenses                                  |    | Ending balance | Beganning balance  |
|---|----|----------------|--|
| a) Short - term                                       |    |                | The state of the s |
| - Deductions in salary expenses before vacation time; |    |                |  |
| - The other accruals;                                 |    | 1,462,674,431  | 952,791,083  |
| Total   |    | 1,462,674,431  | 952,791,083  |
| b) Long-term contruction-in-progress                  |    |                | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  |
| Contruction-in-progress                               |    |                |  |
| Purchase of fixed assets                              |    | 456,467,675    | 456,467,675  |
| Total   |    | 456,467,675    | 456,467,675  |
| 11. Investments in joint ventures, associates         |    | Ending balance | Beganning balance  |
| TOYOTA BOSHOKU HA NOI Limited liability               |    | 16,336,701,068 | 16,336,701,068   |
| Xuan Hoa Elevator Joint Stock Company                 |    | 3,800,000,000  | 3,800,000,000  |
| Demy furniture joint stock company                    |    | 3,800,000,000  | 3,800,000,000  |
| Xuan Hoa Power Joint Stock Company                    |    | 3,400,000,000  | 3,400,000,000  |
| Total   |    | 27,336,701,068 | 27,336,701,068   |
| 12. Other payables                                    | 15 | Ending balance | Beganning balance  |

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## For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

# NOTES TO THE FINANCIAL STATEMENT Quarter 1 of 2025

a) Short - term

|   | Redundant  | accete | nanding |   |
|---|------------|--------|---------|---|
| - | Reduildant | assets | penung  | , |

| - Funding for the union ;          | 184,412,000   |               |
|------------------------------------|---------------|---------------|
| - Social Insurance ;               | 68,701,824    | 68,701,824    |
| - Discount sales                   | 2,863,472,187 | 1,447,324,344 |
| - Annual target bonus              | 1,017,655,825 | 1,066,343,607 |
| - Dividends and profits to pay;    | 228,611,000   | 228,611,000   |
| - Accounts payable, other payable. | 825,132,111   | 1,221,438,548 |
| Total                              | 5,187,984,947 | 4.032.419.323 |

#### 13. Equity

a) The table of comparison volatility of equity

|  | The                                     | item under equity |                  |                 |
|--|---|-------------------|------------------|-----------------|
| Note   | Invested by                             | Profit after tax  | Treasury         |                 |
| 11010  | owners                                  | distribution      | shares           | Total           |
| Date 1/1/ 2024                               | 210,965,000,000                         | 103,450,828,62    | 27 - 100,000,000 | 314,315,828,627 |
| - Profits of the year                        |   | 325,428,76        | 51               | 325,428,761     |
| - Setting aside reward and welfare funds     |   |                   |                  | _               |
| Date 31/03/ 2024                             | 210,965,000,000                         | 103,776,257,38    | 38 - 100,000,000 | 314,641,257,388 |
| Date 1/1/ 2025                               | 210,965,000,000                         | 154,351,901,38    | 30 - 100,000,000 | 365,216,901,380 |
| - Profits of the year                        | , | 364,043,742       |                  | 364,043,742     |
| - Setting aside reward and welfare funds     |   |                   |                  | -               |
| Date 31/03/ 2025                             | 210,965,000,000                         | 154,715,945,12    | 22 - 100,000,000 | 365,580,945,122 |
|  |   |                   |                  |                 |
| b) Details of the owner's investment capital | Proportion (%)                          | 1/1/ 2024         | Proportion (%)   | 31/12/ 2024     |
| VAC Viet Nam JSC                             | 25.73                                   | 54,270,000,000    | 25.73            | 54,270,000,000  |
| Bao Viet Fund Managerment LLC                | 11.37                                   | 24,000,000,000    | 11.37            | 24,000,000,000  |
| Mr Nguyễn Việt Anh                           | 8.36                                    | 17,630,430,000    | 8.36             | 17,630,430,000  |
| Mr Nguyễn Hoàng Hải                          | 11.33                                   | 23,902,820,000    | 11.33            | 23,902,820,000  |
|  |   |                   |                  |                 |
| Mr Lê Tú Anh                                 | 6.21                                    | 13,100,110,000    | 6.21             | 13,100,110,000  |

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## NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

|   | quarter 1 012           | 2025                            |                        |                 |
|---|-------------------------|---------------------------------|------------------------|-----------------|
| Mrs Nguyễn Thị Minh Hiền                        | 5.89                    | 12,430,230,000                  | 5.89                   | 12,430,230,000  |
| Other shareholders                              | 22.93                   | 48,377,450,000                  | 22.93                  | 48,377,450,000  |
| Treasury shares                                 | 0.05                    | 100,000,000                     | 0.05                   |                 |
| Total   | 100.00                  | 210,965,000,000                 |                        | 100,000,000     |
| d) Shares                                       | 100.00                  |                                 | 100.00                 | 210,965,000,000 |
| - The number of registered shares issued        |                         | Ending balar                    | Charles and the second | ing balance     |
| - Number of shares sold to the public           |                         | 21,096,5                        |                        | 21,096,500      |
| + Common Stock                                  |                         | 21,096,5                        | 00                     | 21,096,500      |
|   |                         | 21,096,5                        | 00                     | 21,096,500      |
| + Preferred stock ( type classified as equity ) |                         |                                 |                        |                 |
| - Number of shares acquired ( treasury shares ) | )                       | 10,0                            | 00                     | 10,000          |
| + Common Stock                                  |                         | 10,0                            | 00                     | 10,000          |
| + Preferred stock ( type classified as equity ) |                         |                                 |                        |                 |
| - Number of shares in issue                     |                         | 21,086,5                        | 00                     | 21,086,500      |
| + Common Stock                                  |                         | 21,086,50                       |                        |                 |
| + Preferred stock ( type classified as equity ) |                         | 21,000,50                       | 00                     | 21,086,500      |
| * Par value of shares outstanding : (VND/shar   | ·es)                    | 10.00                           |                        |                 |
| 14. Loans                                       |                         | 10,00                           | 10                     | 10,000          |
| a) Short-term loans                             |                         | Ending balanc                   | e Begann               | ing balance     |
| Shinhan Bank                                    |                         | 161,274,779,3                   |                        | 760,430,631     |
| Viettinbank                                     |                         | 27,917,163,5                    | ,                      | 559,983,416     |
| Vietcombank                                     |                         | 83,665,822,1                    |                        | 044,462,964     |
| Agri bank                                       |                         | 13,581,791,93                   |                        | 580,221,964     |
| b) Current portion of long-                     |                         | 32,629,500,04                   | ,                      | 175,762,287     |
| Viettinbank                                     |                         | 3,480,501,72                    |                        | 780,501,720     |
| b) Long-term loans                              |                         | 3,480,501,72                    |                        | 780,501,720     |
| Viettinbank                                     |                         | 28,510,257,69                   |                        | 700,257,695     |
| Total   |                         | 28,510,257,69<br>189,785,037,09 |                        | 700,257,695     |
|   |                         | 103,703,037,03                  | 75 202,2               | 41,190,046      |
| VII . Additional information for items presen   | nted in the report on w | coults of the state of          |                        |                 |
| 15. Total revenue from sales and services       | a in the report on re   |                                 | . D                    |                 |
| a) Revenue                                      |                         | Ending balance                  | e <u>Beganni</u>       | ng balance      |
| - Sales of goods ;                              |                         | 119,269,215,42                  | 7 112                  | 346,158,747     |
| Total   |                         | 119,269,215,42                  |                        | 346,158,747     |
| 16. The deduction from revenue                  |                         | 70.11                           |                        |                 |
|   | 17                      | Ending balanc                   | e Begannii             | ng balance      |

17

Beganning balance

22. Comparative data

Add: Nguyen Van Linh Str., Xuan Hoa Ward, Phuc Yen City, Vietnam

Form No. B09-DN

For the accounting period of Quarter 1/2025 (From January 1, 2025 to March 31, 2025)

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### NOTES TO THE FINANCIAL STATEMENT

Quarter 1 of 2025

| Among them:   |                       |                   |
|---|-----------------------|-------------------|
| - Commercial discounts ;  | 2,213,999,970         | 2,473,753,000     |
| - Goods sold are returned;  |                       |                   |
| Total   | 2,213,999,970         | 2,473,753,000     |
| 17. Cost of goods sold  | <b>Ending balance</b> | Beganning balance |
| - Cost of products, goods sold ;  | 117,055,215,457       | 109,872,405,747   |
| Total   | 117,055,215,457       | 109,872,405,747   |
| 18. Revenue from financing activities   | Ending balance        | Beganning balance |
| - Interest on deposits , loans  | 1,929,737             | 3,164,269         |
| - Interest rate differences ;   |                       |                   |
| - Interest on deferred payment sale, discount for payment;                              | 367,705,342           | 11,845,904        |
| - Revenue from other financial activities .   |                       |                   |
| Total   | 369,635,079           | 15,010,173        |
| 19. Financial expenses  | Ending balance        | Beganning balance |
| - Loan interest ;   | 2,426,664,882         | 5,034,339,182     |
| - Payment discount , deferred sales rate ;  | 122,840,228           | 16,334,587        |
| - Loss from disposal of financial investments;  |                       |                   |
| - Loss of exchange rate differences;  | 68,736,868            |                   |
| - Other financial expenses .  |                       |                   |
| Total   | 2,618,241,978         | 5,050,673,769     |
| 20. Income tax expense Current  | Ending balance        | Beganning balance |
| - The cost of corporate income tax calculated on the taxable income of the current year |                       |                   |
| - Total income tax expense Current  |                       |                   |
| 21. Basic earnings per share  | Ending balance        | D                 |
| Net profit after tax  | Ending balance        | Beganning balance |
|   | 364,043,742           | 325,428,761       |
| Number of shares sold to the public   | 21,086,500            | 21,086,500        |
| Profit from basic shares  | 17                    | 15                |

Comparative figures of the Balance Table sheet are figures on the financial statements for the end in 31st-Dec-2023, comparative figures of the Income Statement and Cash Flow Statement are figures on the financial statements for the same period of the previous year. Some comparative figures on the financial statements have been restated to ensure comparability with figures of this period, in accordance with the provisions on preparing financial statements in Circular No. 200/2014/TT-BTC dated 22nd-Dec-2014 of the Ministry of Finance guiding the Enterprise Accounting Regime

(Issued by No. 200/2014/TT-BTC of the Minister of Finance on 22/12/2014)

## STATEMENT OF CASH FLOWS INTERIM

(Full form)
(Under direct method)
Year 2025

Preparer

Chief Accountant

Dang Thi Hoa

Nguyen Thi Hieu

500 Vinh Phus April 19th, 2025

CONG General Director

Cổ PHẨN XUÂN HỘA VIỆT NAM

Nguyen Anh Tuan